

## Take Control - With Your Independent Financial Adviser

### Client Value Proposition

- “We partner with clients to achieve their financial goals by helping them understand what they have, where they are going and how to get there.”

### About Rise Financial

- Established in 2004 and operating under the Australian Financial Services Licence (AFSL) number 311718.
- A truly independent financial planning business with the licensee, Phil Thompson, owning 100% of the business.
- We operate on a purely “fee for service” basis, which means that we only charge agreed flat fees for the services we provide.
- Rise Financial is a recognized Professional Practice of the Financial Planning Association.

### About Phil Thompson

- Phil has been working as a financial planner since 1996 and started Rise Financial in 2004 to provide truly independent financial advice on a purely fee for service basis.
- Qualifications include a Bachelor of Commerce, a Diploma of Financial Planning, a Master of Management, is a Certified Financial Planner and is a long standing member of the Financial Planning Association which includes receiving a Distinguished Service Award.
- Phil wrote a weekly column in the Canberra Times from 2005 to 2013 providing answers to readers’ questions.
- Phil has also been honored by Queen Elizabeth II with a Bravery Medal.

### Specialising In

- Wealth creation.
- Lifetime planning / Retirement planning.
- Investment advice, implementation and management.
- Event advice including Redundancy, Inheritance and Financial Separation.

### Advice Process

#### Step 1

#### Financial Check Up / Consultation / Salary Packaging Advice

- To help you understand ‘Where You Are’ financially. **\$330 (inc. GST)**

#### Optional Extra – Financial Projection

- To help you understand ‘Where You Are Going’ with 1 financial projection. **Additional \$990 (inc. GST)**

#### Step 2

#### Strategic Financial Plan

- To help you understand ‘Where You Could Go’ with multiple financial projections. **\$2,640 (inc. GST)**

#### Step 3

#### Statement Of Advice

- To help you understand ‘How To Get There’ by setting your planned financial direction and strategy, and providing specific recommendations for action, with any recommended financial product implemented at a cost of \$330 (inc. GST) per policy. **\$1,650 (inc. GST)**

#### Step 4

#### Wealth Management Service

- To allow us to ‘Take You There’ on your financial journey with ongoing financial advice and investment management. **\$3,300 annually (inc. GST)**

Notes – Above fees may increase for more complicated situations or where greater advice risk is involved.  
– Above fees are correct at the time of preparation – July 2016.